



Sri Krishna Ventures Pvt Ltd
Job Description

Job title	: Assistant Sales Manager / Sales Manager (Real estate)
Location	: Corporate office: Sri Krishna House, Road no. 10, Banjara hills, Hyderabad
Terms	: Full time, Permanent

Responsibilities:

- Strong experience in direct sales in real estate industry.
- Should have good exposure on Channel sales, Pre-sales, Post-sales, and Marketing activities.
- Experience in generating new leads through various sales/marketing techniques/BTL etc
- Ability to generate and convert the leads to sales.
- Should have strong experience in sales closure.
- Having knowledge of the local property market and experience of property pricing to find homes that match their client's needs.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry, researching and analysing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Should guide the team in following the company's policy, system, software & reports etc
- Updating all necessary information in the ERP
- Delivering reports to the Management
- Should be a Go Getter, Team Leader and Target Oriented
- Always Customer Focused with good Analytical Skills
- Should be aggressive with excellent communication skills
- Adaptive to work on weekend / rapidly changing circumstances

Candidate requirements:

- Should be a Graduate, with minimum of 7+ years of relevant experience in sales, preferably from a real estate industry.
- Should have proficiency in English written and spoken.
- Good in organising skills, people management.

About us: Sri Krishna Developpers is a name synonymous to comprehensive construction solutions with stringent quality standards outperforming against all international benchmarks. The Sister Concern of India's internationally reputed, prominent. Sri Krishna Jewellers A division of Sri Krishna Group, where professionalism and vision thoughtfully integrate to provide a cherishing experience of a lifetime to all its customers.

The 40 years of rich experience and tremendous success with seven completed residential projects with over 1 Million square feet is the force behind the success series. We are renowned for our prime location buildings, quality standards, novel designs, global standards, and modern facilities. Our constructions are also Eco-friendly and abide by Vaastushastra. We provide not just residential apartments but design destinations for all your dreams. Call it home... Call it paradise... what we provide you, is a cherishing experience for a lifetime