



Job Description

Job title	: Presales Executive/Tele Sales (International) - Night shift
Location	: Corporate office: Sri Krishna House, Road no. 10, Banjara hills, Hyderabad
Terms	: Full time, Permanent

Responsibilities:

- Good Communication is a Must & excellent fluent English.
- Connecting with the live customer leads given by the company and network with Registered & New Clients.
- Make a call to those who have enquired about the property apartment villas.
- Answering all inbound/outbound calls, Guiding and explaining project details to the customers
- Convincing the Client of site visits and making necessary arrangements.
- Regular follow-up with customers.
- Property listing on the web portal and generating leads.
- Explain the complete project details on a telephone call to understand the customer requirements.
- Maintain a proper record keeping of calls and leads.
- Managing client queries on the phone & converting tele-conversation into Google or Zoom meetings with clients along with the sales manager as per the client's comfort time.
- Engagement with the customer's interpretation of their needs and derivation of advice for prospective products that are aligned with the customer's demands.
- Making good relations with the back-office & Builder sales team.
- Ensure timely updates on the sales pipeline on the system. Submit any other reports and updates as required by the reporting manager

Candidate requirements:

- Good communication skills with US Accent.
- 3+ years of relevant experience
- Comfortable in US Shift timings (3.30 am - 10 am)
- Strong command of Sales and sales-oriented personality.
- Good Convincing and negotiation skills.

About us: Sri Krishna Developpers is a name synonymous to comprehensive construction solutions with stringent quality standards outperforming against all international benchmarks. The Sister Concern of India's internationally reputed, prominent. Sri Krishna Jewellers A division of Sri Krishna Group, where professionalism and vision thoughtfully integrate to provide a cherishing experience of a lifetime to all its customers.

The 40 years of rich experience and tremendous success with seven completed residential projects with over 1 Million square feet is the force behind the success series. We are renowned for our prime location buildings, quality standards, novel designs, global standards, and modern facilities. Our constructions are also Eco-friendly and abide by Vaastushastra. We provide not just residential apartments but design destinations for all your dreams. Call it home... Call it paradise... what we provide you, is a cherishing experience for a lifetime