



## Job Description

<b>Job title</b>	: Presales Executive/Tele Sales (Domestic)
<b>Location</b>	: Corporate office: Sri Krishna House, Road no. 10, Banjara hills, Hyderabad
<b>Terms</b>	: Full time, Permanent

### Responsibilities:

- Must generate leads by calling and contacting the prospects and convince channel partners / clients to visit the portal before subscription.
- Will be responsible for lead generation or site visits from given leads of residential-luxury properties.
- Meeting Weekly and Monthly Targets in Site visits.
- On-boarding of clients and servicing of existing ones on the platform.
- Handling Inbound and Outbound calls.
- Following up with Leads provided from various marketing campaigns and associations.
- Maintaining database of clients in Software, following up with them on a regular basis.
- Responding to SMS & WhatsApp calls.
- Arranging and coordinating the meetings between client and sales team.

### Candidate requirements:

- 2+ Years of relevant experience is a must in real estate sectors.
- Handful of Experience in calling and convincing prospects and converting into leads.
- Inter-departmental coordination.
- Possessing a sharp eye for detail on the lead follow-up.
- Good knowledge of MS Office.
- Good communication skills.
- A quick learner who is adaptable.
- Ability to build strong customer relationships..

**About us: Sri Krishna Developpers** is a name synonymous to comprehensive construction solutions with stringent quality standards outperforming against all international benchmarks. The Sister Concern of India's internationally reputed, prominent. Sri Krishna Jewellers A division of Sri Krishna Group, where professionalism and vision thoughtfully integrate to provide a cherishing experience of a lifetime to all its customers.

The 40 years of rich experience and tremendous success with seven completed residential projects with over 1 Million square feet is the force behind the success series. We are renowned for our prime location buildings, quality standards, novel designs, global standards, and modern facilities. Our constructions are also Eco-friendly and abide by Vaastushastra. We provide not just residential apartments but design destinations for all your dreams. Call it home... Call it paradise... what we provide you, is a cherishing experience for a lifetime